



 **Wellsford
Tanzania Ltd**
Trade Solutions

COMPANY PROFILE

Unit No. 407
Jangid Plaza
Plot G6 Kinondoni Municipality
Chaburuma Road
Dar es salaam, Tanzania

About Us

Wellsford is a global commodity trading firm. We access, develop, service and sustain international commodity markets on behalf of producers and end-users. We focus energy and resources on activities that make trade work better. We invest in high-quality infrastructure and build innovative, end-to-end services that bridge the gap between buyers and sellers more effectively. Our activities help to create more efficient markets, reducing long-term costs for participants.

Our Story

Wellsford Tanzania Limited was incorporated in March 2021 in Tanzania with a focus on commodities trading across the country. Wellsford Tanzania is a subsidiary of Wellford International Limited which was incorporated in 2017 in Mauritius.

What we do

Physical trading and logistics in commodities markets is our core business. We have made strategic investments to develop assets that strengthen our trading operations. These are managed independently as standalone organisations. They transact business within the Group and with third parties. This approach maximizes productivity in all parts of the Group and ensures resources are allocated efficiently.

Our key sectors are Energy, Metals, Minerals, Energy, Agriculture, Procurement Services and Advisory Services



Energy

We are getting our footprint in trading oil and petroleum products. We buy, sell and move fuel more efficiently and invest in world-class assets that benefit end-users. We retain our edge by continually improving logistics, service, and performance. We strategically handle large volumes of commodities for off take to our end users.





Metals & Minerals

We trade in metals and minerals. We are always on the lookout for better ways to connect producers with end-users. We streamline and simplify supply chains. We participate in off-take agreements and develop downstream outlets. We form strategic alliances and invest in infrastructure.

This business includes commodities such as chrome, copper, zinc & lead, nickel, ferroalloys, alumina & aluminum, iron ore and gold.



Agriculture

Wellsford is a market leader in originating, handling, processing, and marketing agricultural commodities, including grain, oilseeds, pulses, sugar, rice, cotton, vegetable oils, flowers, tea, coffee, protein meals, biodiesel, honey, fruits and nuts.



Procurement Services

We connect our clients to a global network of suppliers and manufacturers, creating a competitive procurement environment which drives innovation and value for money, as well as enabling transparent procurement practices whatever the political, economic, and cultural complexities. By enhancing your organizational capacity through world-class training and implementation of best practice, we help you build a high quality, sustainable procurement practice.

Advisory Services

We provide advisory services to our clients on structuring transactions in an efficient manner.



Values

Integrity

- Practice Safety, Simplicity, Responsibility and Openness with our partners and stakeholders

Growth

- Grow our people, grow our positive global impact on sectors and economies

Connectedness

- Global focus, local impact!



Wellsford International Ltd
Trade Solutions

Our Vision

To be the leader in linking and innovating commodity markets across Africa.

Our Mission

Develop and implement meaningful and efficient supply chain linkages for sustainable economic development.



Wellsford Tanzania Ltd
Trade Solutions

"Trade Solutions"

Directors and Key Personnel



Mrs Valieth F Tarimo-
Chief Executive Officer

Vaileth is a confident, friendly and approachable person holding a Bachelor's Degree in Public Relations and Marketing with the University of St. Augustine (SAUT) in Mwanza, Tanzania. She has good experience in client service with 4 years in customer-facing support roles. In addition to her personal attributes, she is diligent and a very ethical individual, possessing excellent time keeping skills and still seeking opportunities to pursue her career in a reputable organization to broaden her experience, knowledge and skills.



Ms Rebecca S Abdallah-
Director Sales and Marketing

Rebecca is a highly motivated and hardworking individual who holds a Bachelor of Public Relations and Marketing with the University of St. Augustine (SAUT) in Mwanza, Tanzania. Having worked for reputable organizations for the past decade mostly with a high direct interaction with customers thus she boasts in her competence of being a great team player with an innovative mindset, excellent communication skills and good problem techniques.

Directors and Key Personnel



Mr. Godwin K Matanga-
Director Trading

Godwin studied with the Institute of Fire Engineers (UK) to enhance his skills under a decade of working with the Civil Aviation Authority of Zimbabwe in the Airport Emergencies Services (Fire & Ambulance) department. To help increase safety on the ground and in the skies and in diverse work areas, Godwin successfully completed studies in Occupational Safety, Health and Environmental Management with the National Social Security Authority. As someone who had a passion for Aviation and always eager to learn more, he has rich knowledge of the International Civil Aviation Organization documents relevant to his work area. Godwin is a creative self driven individual with exceptional communication skills, very result oriented and a problem solver.



Mr Boniface Laurent Nasibu
Director Operations

Boniface holds a Bachelor of science in engineering with the University of Dar Es Salaam. He has 20 years' experience working in the petroleum industry in Tanzania, He has worked in several petroleum companies including Mobil Oil and TOTAL Tanzania. In the past 20 Years Boniface has worked gained experience as a team leader in the areas of sales, marketing, and business controls. Boniface's task is to head department of Sales, Marketing and Business development for Wellsford Tanzania

Directors and Key Personnel



Mr. Blessing Mutsahuni-

Executive Chairman

Blessing currently holds a Bachelor of Accounting Science (BCOMPT) with the University of South Africa (UNISA). He completed Article's training with PriceWaterhouse-Coopers (PwC). He has over 13 years' progressive experience in Auditing, Finance and Trading. Blessing's topmost attribute is his wealth of experience, strong networking abilities and immense business experience. He has been specializing in trading of Energy, Metals, Mineral and Agricultural products on the African Market. He is founder of a Mauritian Commodity trading company Wellsford International Limited that started operating in 2017.

Contact Us

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+255 74 244 0872
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info@wellsford-int.com
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