



 **Wellsford
Zambia Ltd**
Trade Solutions

COMPANY PROFILE

Wellsford Zambia Limited
Plot 2625/7417 off Pemba Rd
Chilenje, Lusaka
Zambia

About Us

Wellsford is a global commodity trading firm. We access, develop, service and sustain international commodity markets on behalf of producers and end-users. We focus energy and resources on activities that make trade work better. We invest in high-quality infrastructure and build innovative, end-to-end services that bridge the gap between buyers and sellers more effectively. Our activities help to create more efficient markets, reducing long-term costs for participants.

Our Story

Wellsford Zambia Limited was incorporated in November 2019 in Zambia with a focus on commodities trading across the continent. We are growing our footprint and client base across the globe.

What we do

Physical trading and logistics in commodities markets is our core business. We have made strategic investments to develop assets that strengthen our trading operations. These are managed independently as standalone organisations. They transact business within the Group and with third parties. This approach maximizes productivity in all parts of the Group and ensures resources are allocated efficiently.

Our key sectors are Energy, Metals, Minerals, Energy, Agriculture, Procurement Services and Advisory Services



Energy

We are getting our footprint in trading oil and petroleum products. We buy, sell and move barrels more efficiently and invest in world-class assets that benefit end-users. We retain our edge by continually improving logistics, service and performance. We strategically handle large volumes of coal for off take to our end users.





Metals & Minerals

We trade in metals and minerals. We are always on the lookout for better ways to connect producers with end-users. We streamline and simplify supply chains. We participate in off-take agreements and develop downstream outlets. We form strategic alliances and invest in infrastructure.

This business includes commodities such as chrome, copper, zinc & lead, nickel, ferroalloys, alumina & aluminum, iron ore and gold.



Wellsford Zambia Ltd
Trade Solutions

"Trade Solutions"



Agriculture

Wellsford is a market leader in originating, handling, processing and marketing agricultural commodities, including grain, oilseeds, pulses, sugar, rice, cotton, vegetable oils, flowers, tea, coffee, protein meals, biodiesel, honey, fruits and nuts



Procurement Services

We connect our clients to a global network of suppliers and manufacturers, creating a competitive procurement environment which drives innovation and value for money, as well as enabling transparent procurement practices whatever the political, economic, and cultural complexities. By enhancing your organizational capacity through world-class training and implementation of best practice, we help you build a high quality, sustainable procurement practice.

Advisory Services

We provide advisory services to our clients on structuring transactions in an efficient manner.



Values

Integrity

- Practice Safety, Simplicity, Responsibility and Openness with our partners and stakeholders

Growth

- Grow our people, grow our positive global impact on sectors and economies

Connectedness

- Global focus, local impact!



Wellsford International Ltd
Trade Solutions

Our Vision

To be the leader in linking and innovating commodity markets across Africa.

Our Mission

Develop and implement meaningful and efficient supply chain linkages for sustainable economic development.



Wellsford Zambia Ltd
Trade Solutions

"Trade Solutions"

Directors and Key Personnel



Ms Chanda Chakota

Ms Chanda Chakota is currently pursuing a bachelor's degree in international relations, Chanda is a dynamic and motivated professional with proven record of generating and building relationships. She holds a Diploma in public relations from the University of Zambia and an international Diploma in Travel and Tourism under the International Air and Transport Agency, Canada. With over 10 years of working in the travel industry as a senior customer service professional, coupled with working as an operations manager for a start up company in renewable energy, she has proven to have the ability of managing projects from concept to completion. She is skilled in building cross functional teams and demonstrating exceptional communication skills. She is an adaptable and transformational leader with ability to work independently and create effective business relations with stakeholders.



Mr. Samson Nkhani

Mr. Samson Nkhani holds a Bachelor of Science in civil engineering from Copperbelt University in Zambia, he has over 8 years' experience in the fuel and trading sector. He has been involved in the Energy sector and Fuel trading since 2014.

Directors and Key Personnel



Mr. Blessing Mutsahuni-

Executive Chairman

Blessing currently holds a Bachelor of Accounting Science (BCOMPT) with the University of South Africa (UNISA). He completed Article's training with PriceWaterhouse-Coopers (PwC). He has over 13 years' progressive experience in Auditing, Finance and Trading. Blessing's topmost attribute is his wealth of experience, strong networking abilities and immense business experience. He has been specializing in trading of Energy, Metals, Mineral and Agricultural products on the African Market. He is founder of a Mauritian Commodity trading company Wellsford International Limited that started operating in 2017.

Contact Us

Wellsford Zambia Limited
Plot 2625/7417 off Pemba Road
Chilenje, Lusaka
Zambia
+260 967 628 491
+27 71 228 8532
info@wellsford-int.com
www.wellsford-int.com



 **Wellsford
Zambia Ltd**
Trade Solutions

" Trade Solutions "